

Product Offtake INITIATIVE 2024





وزارة الصناع والتكلولوجيسا المقدمسة MINISTRY OF INDUSTRY & ADVANCED TECHNOLOGY

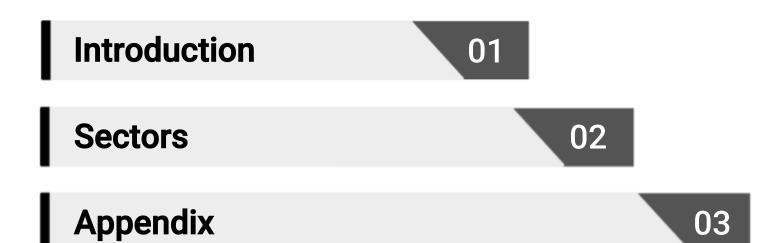


دائيرة الــتـنــهـية الاقــتـصـاديــة DEPARTMENT OF ECONOMIC DEVELOPMENT





TABLE OF CONTENTS



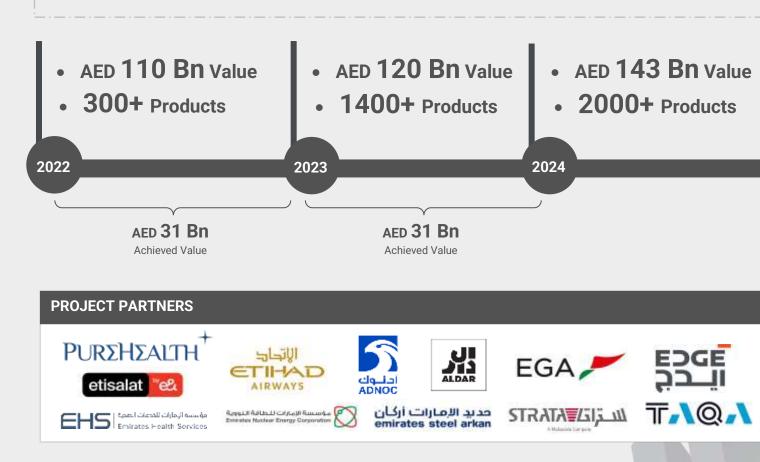


INTRODUCTION

The Product Offtake Initiative, initially launched at the 1st Edition of the Make it in the Emirates Forum, in June 2022, leverages MoIAT's existing network of strategic partners to forecast & aggregate demand to enable the identification of high potential opportunities for product localization & industrial investments.

Today, the opportunities under the project offtake initiative are valued at AED143 Bn across more than 2000 products demanded by our partners.

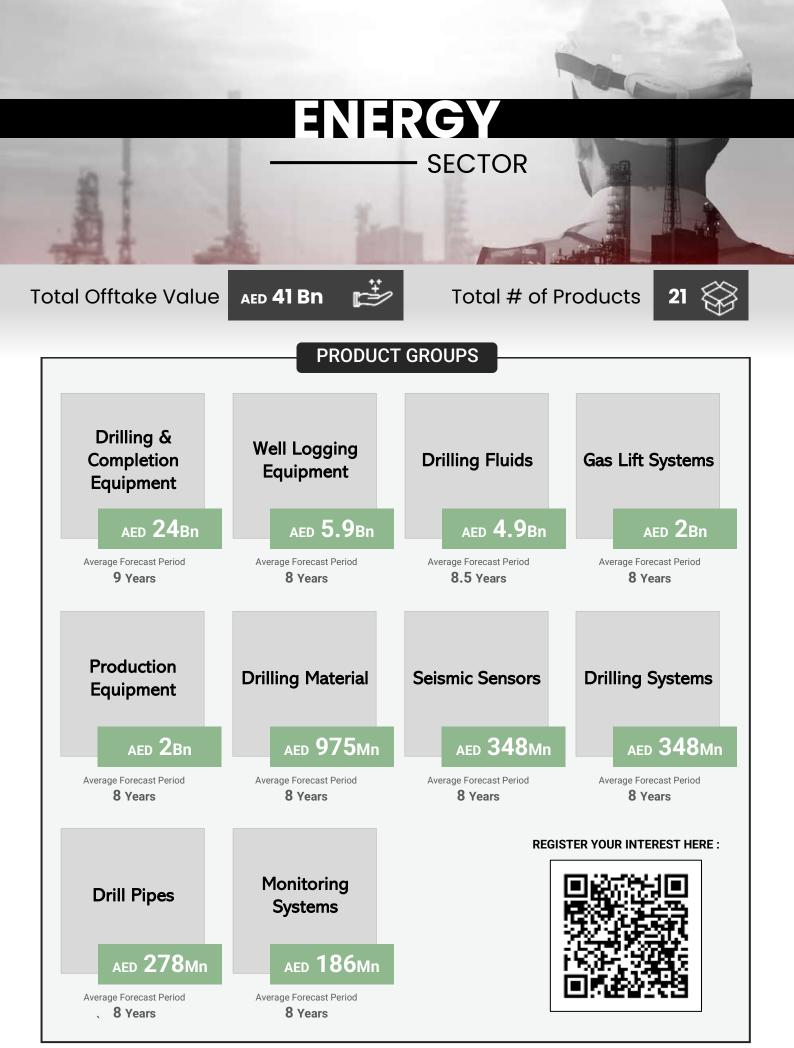
Cumulative Value Achieved is **AED 62 billion**



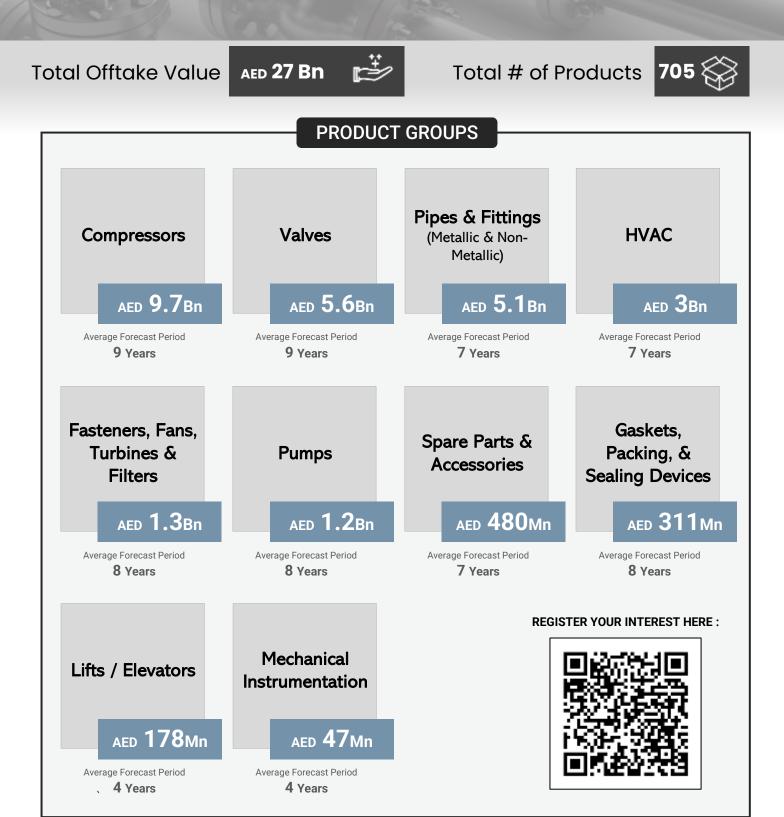


SECTORS

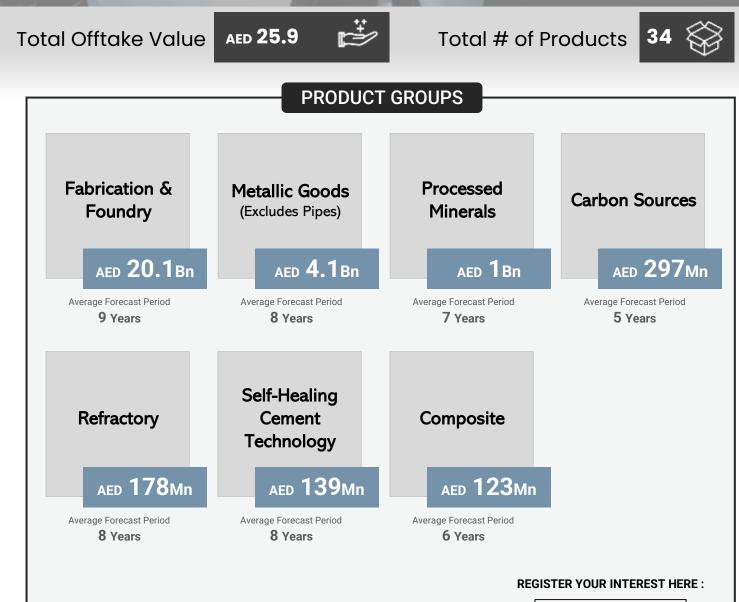
ENERGY 01
GENERAL MECHANICAL EQUIPMENT & MATERIALS 02
HEAVY INDUSTRIES 03
ELECTRICAL EQUIPMENT & ELECTRONICS 04
PETROCHEMICALS & CHEMICAL PRODUCTS 05
DEFENCE EQUIPMENT, WEAPONS & ACCESSORIES 06
PHARMACEUTICALS 07
CIVIL, STRUCTURAL, BUILDING MATERIALS, 08 EQUIPMENT & SUPPLIES
MEDICAL CONSUMABLES 09
AVIATION 10
DATA, TELECOMMUNICATION EQUIPMENT & 11 SYSTEMS
FOOD, BEVERAGE & AGRICULTURAL TECHNOLOGY



GENERAL MECHANICAL EQUIPMENT & MATERIALS SECTOR



HEAVY INDUSTRIES

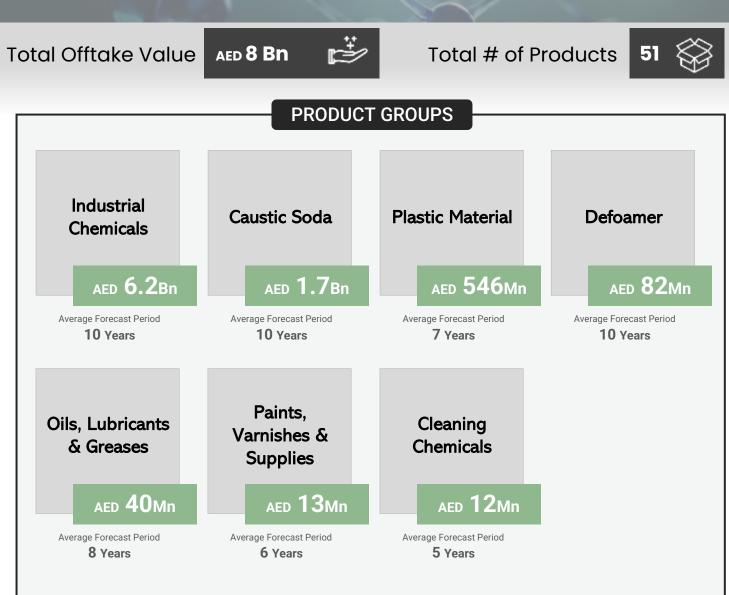




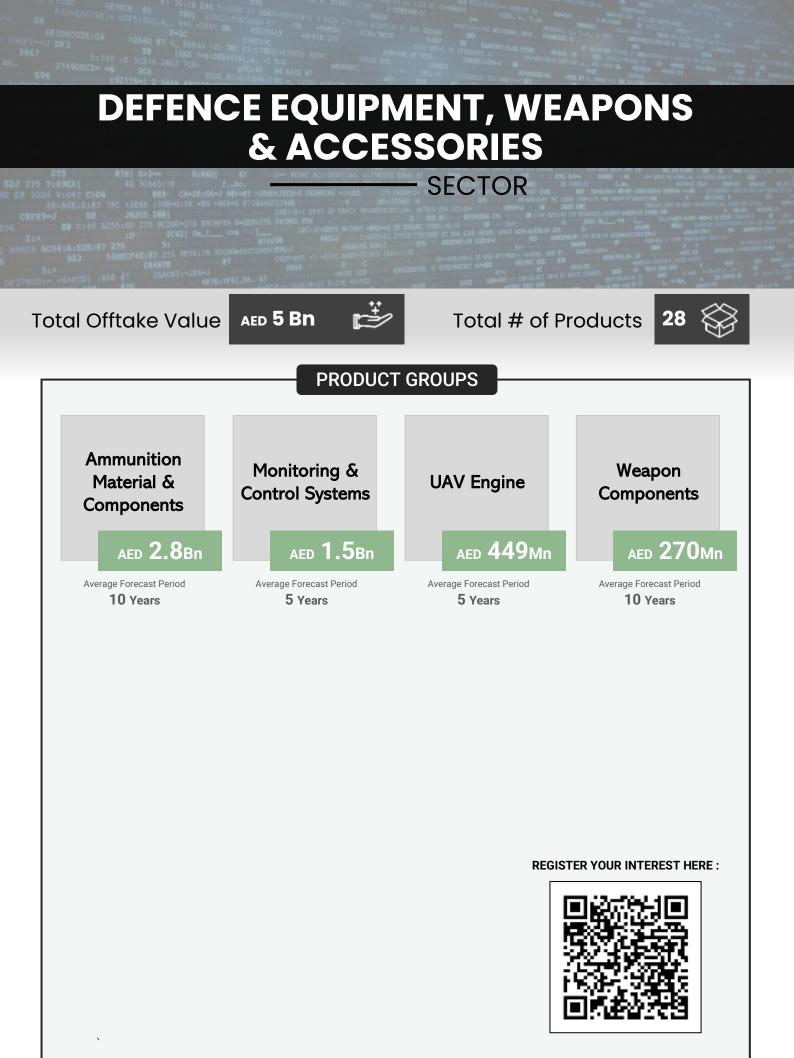
ELECTRICAL EQUIPMENT & ELECTRONICS SECTOR AED 13 BN Total # of Products Total Offtake Value 161 **PRODUCT GROUPS** Cables, **Control System** Switchgears Transformers Conductors & & Components Wires AED 3.4Bn AED 2.9Bn AED 2.3Bn AED 2.2Bn Average Forecast Period Average Forecast Period Average Forecast Period Average Forecast Period 3 Years 5 Years 5 Years 3 Years Electrical **Building Electrodes** Battery **Systems** Systems AED 688Mn AED 439Mn AED 314Mn AED 196Mn Average Forecast Period Average Forecast Period Average Forecast Period Average Forecast Period 6 Years 8 Years 5 Years 6 Years **REGISTER YOUR INTEREST HERE :** Electric Solar Equipment Instrumentation AED 162Mn AED 122Mn Average Forecast Period Average Forecast Period 、 8 Years 4 Years

PETROCHEMICALS & CHEMICAL PRODUCTS

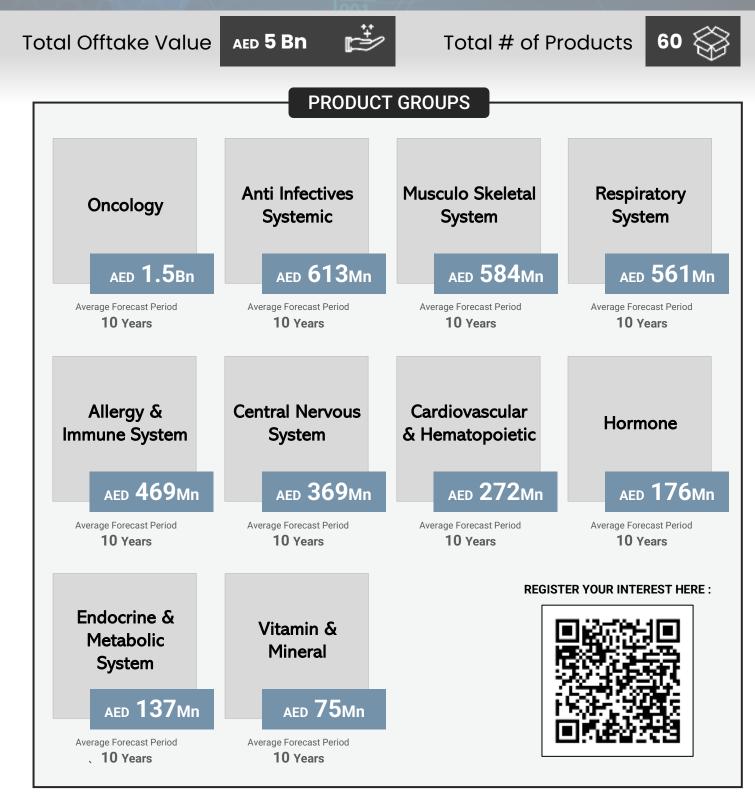
SECTOR







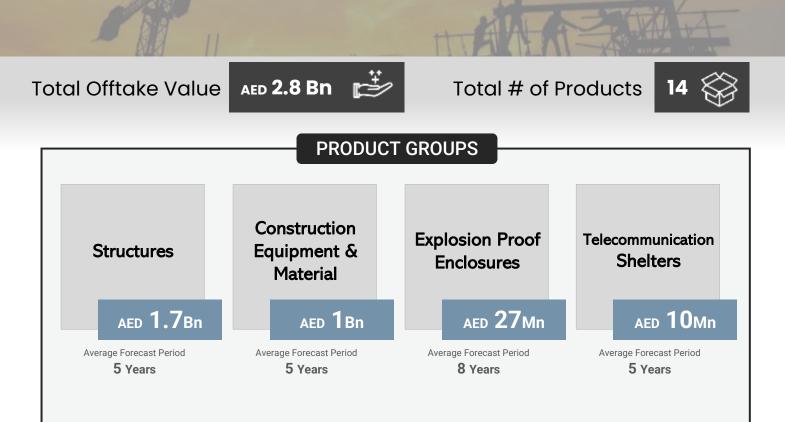
PHARMACEUTICALS SECTOR



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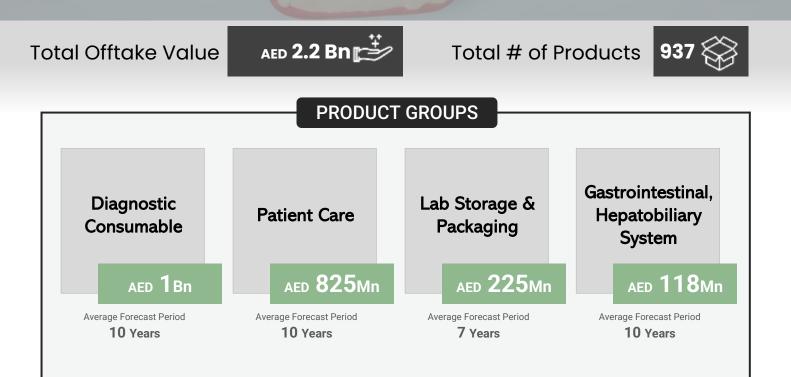
CIVIL, STRUCTURAL, BUILDING MATERIALS, EQUIPMENT & SUPPLIES

SECTOR





MEDICAL CONSUMABLES SECTOR





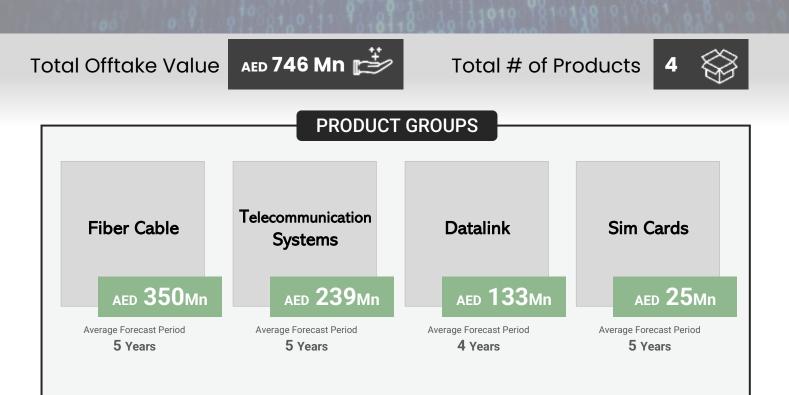
AVIATION SECTOR





DATA, TELECOMMUNICATION EQUIPMENT & SYSTEMS

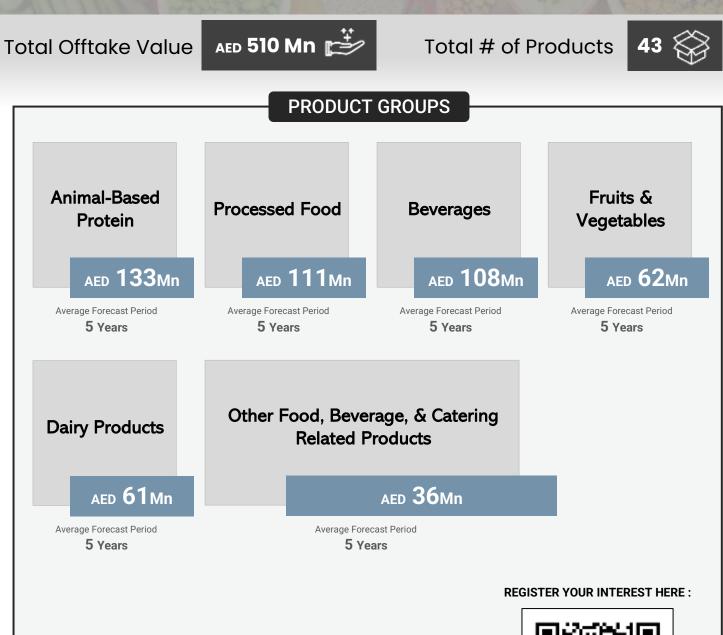
SECTOR





FOOD, BEVERAGE & AGRICULTURAL TECHNOLOGY

SECTOR







04 APPENDIX (1/3)

Sector	Product Group Name	Average Forecast Period	Value
General Mechanical Equipment & Materials	PIGS	8 Years	AED 23 Mn
Electrical Equipment & Electronics	Spare Parts and Accessories	5 Years	AED 76 Mn
	Package Unit	2 Years	AED 34 Mn
	Contactors & Relays	6 Years	AED 28 Mn
	Lighting	6 Years	AED 23 Mn
	Generators	3 Years	AED 20 Mn
	Electric Feeder	2 Years	AED 16 Mn
	Programmable Logic Controller (PLC)	6 Years	AED 11 Mn
	UPS & Power Supply	5 Years	AED 11 Mn
	Ring Main Unit	2 Years	AED 11 Mn
	Antenna	6 Years	AED 01 Mn
	Industrial Systems	1 Years	aed 516 K



04 APPENDIX (2/3)

Sector	Product Group Name	Average Forecast Period	Value
E Pharmaceuticals	Dermatological & Personal Care	10 Years	AED 71 Mn
	Ophthalmic	10 Years	AED 56 Mn
	Genito Urinary System	10 Years	AED 38 Mn
	Gastrointestinal, Hepatobiliary System	10 Years	AED 26 M n
Office, Residential Equipment & Supplies	Paper Products	5 Years	AED 28 Mn
	Office Stationery & Supplies	5 Years	AED 9 Mn
	Furniture & Office Equipment	5 Years	AED 4 Mn
Others	Shelving & Storage	6 Years	AED 111 Mn
	Cleaning & Laundry Equipment	5 Years	AED 93 Mn
	Material Handling System Accessories & Supplies	7 Years	AED 89 Mn
	Automotive & Automobile Equipment	5 Years	AED 81 Mn
	Kitchen Appliances, Cookware & Utensils	5 Years	AED 76 Mn
	Protective Equipment	6 Years	AED 47 Mn
	Textiles & Apparel	5 Years	AED 45 Mn



04 APPENDIX (3/3)

Sector	Product Group Name	Average Forecast Period	Value
Others	Footwear	5 Years	AED 5 Mn
	Luggage	5 Years	AED 4 Mn
	Industrial Equipment & Accessories	6 Years	AED 3 Mn

